### 2016/2017 SEASON



### **SPONSORSHIP**

### GRASS ROOTS FOOTBALL

The number of people playing football in England is on the rise with nearly one in five adults (8.2 million people) participating in the national game in some form.

The majority of these play grass roots football.

A partnership with United London FC offers a fantastic engagement platform into a unique sports property.



### WHAT IS UNITED LONDON FOOTBALL CLUB?

United London FC is a football project that aims to give young/released players a new way of showcasing their skills whilst also raising the profile of grass roots football. Also, by making use of online technology and social media we are able to bring fans closer to the action than ever before.

United London FC is the first football club to choose not to have a manager. Instead we put the power of team selection into the hands of the supporters using a simple squad selection system on our website. From here, fans can log in, analyse the squad and select a starting eleven. The players with the most votes taking the field each week.

Supporters will have a direct impact on what the players and club achieves.





### WHAT IS UNITED LONDON FOOTBALL CLUB?

Each player will have a dedicated page on the website that lists all their statistics (position, key strengths, games played, goals scored, etc.) as well as have photos, videos and a variety of social media links that will raise their profile and allow people to find out more about them.

How they train, play and interact with fans will have a direct impact on the amount of votes they achieve each week.

United London is affiliated with the London FA and will enter the 12<sup>th</sup> tier of English football, starting in the Essex Alliance Premier League, playing at the home of grassroots football on Hackney Marshes.





### WHEN WILL UNITED LONDON FOOTBALL CLUB LAUNCH?

**Open trials to select 60 finalists** 18<sup>th</sup> June 2016:

2<sup>nd</sup> July 2016:

30<sup>th</sup> July 2016:

**Pre-season starts** 

3<sup>rd</sup> September 2016: Season kicks off



Final trials and squad announcement



## ENGAGEMENT

This is a unique sports platform for a brand to be associated with. This is Connected entertainment – accessible 365 days a year, 24 hours a day. Always on.

Connected entertainment develops deeper and longer engagement with customers through the passions of football and social media.

Commercial rights across our inventory offering your brand consistent exposure to and engagement with fans and players of United London FC.



Online – On our club Website and App (partnership with ClubApp)

**Broadcast** – Across TV, Radio and traditional Press

Match day – At every game the club play (approx. 40 with cups)

**Community** – Across the clubs, players and fans social media



**Online** – On our club website and App

Website is being built at the moment (completion in May) Matches and training will be filmed with highlights available each week. Detailed, real-time match updates posted via Twitter Multiple video content will be filmed and streamed via Periscope Weekly interviews and blogs from the players and staff Featured column on Football Fan Cast, 10 times a month, plus shares across Snack Media's 270+ fan websites (20m+ reach).



Broadcast – Across TV, Radio and traditional press

This PR campaign will start at the end of March and will be maintained until the season starts in September.



Match day

Training kit, playing kit and club merchandise.

High quality filming via SportsCam (used by West Ham United, Watford FC and London Irish Rugby Club)

Social media interaction with fans will be live with video via periscope and through Twitter and Facebook accounts.



**Community** – Across the clubs, players and fans social media We have partnered with Snack Media



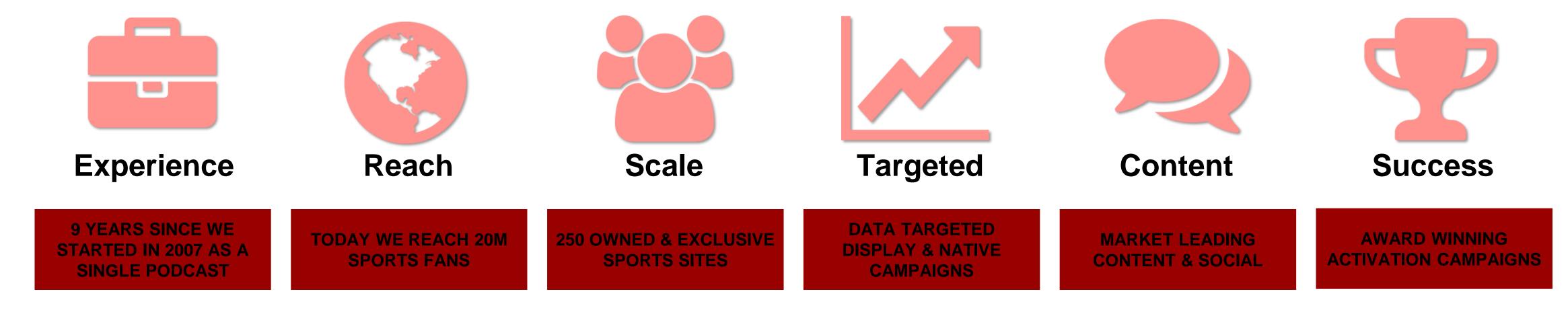
### SNACK MEDIA

Snack Media is a leading independent sports digital media company with over 20m sports fans.

Snack specialise in multi-channel content creation, distributed at scale.

Through data driven engagement strategies Snack Media creates authentic connections between brands & fans.

Snack Media will be managing the social platforms for United London





# FOOTBALL FANCAST

#### ()) FootballFanCast.com

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WINNER OF '2015 BEST ESTABLISHED FOOTBALL BLOG' AWARD **BREAKING NEWS, FAN OPINION AND LIVE MATCH** UPDATE LIVE MATCH DAY CENTRE WITH GAME UPDATES, SCORES AND MATCH REPORTS FROM EVERY ENGLISH **FOOTBALL GAME INTERACTIVE FAN PLATFORMS INCLUDING: MATCH DAY LIVE BLOGS** QUIZZES **FANTASY FOOTBALL OPINION POLLS** • THE SWEEPER (CURATED TWITTER CONTENT) PROMOTED ON ENGLISH PREMIER LEAGUE PERIMETER BOARDS

#### **UNITED LONDON FC**





UNITED LONDON WILL HAVE ACCESS TO PUBLISHING ON **FOOTBALLFANCAST.COM** 

UNIQUES / MONTH



PAGE VIEWS / MONTH

SOCIAL REACH



# WHY THIS IS RIGHT FOR YOUR BRAND?

- Engaged community of 18-40 year old males
- Football fans and players fully engaged with a passion point
- Association with grass roots football in the UK
- Association with a unique sports platform
- Genuine connected entertainment 365 days a year Always on
- Over £200k worth of advertising and marketing value in year one
- Authentic partnerships with emerging football talent, celebrity coaches and a unique football club

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## WHY WILL YOUR **BRAND BENEFIT?**

### **Brand exposure across all Assets**

- PR via press and social media
- Association with a unique sporting event
- Association with the best young football talent in the UK
- Value of advertising equal to tens of thousand per week
- Value of PR equal to £25,000 per week
- Reach online to tens of thousands of people per week





## WHY WILL YOUR BRAND BENEFIT?

 This proposal has been designed to provide you with a low cost entry to the exciting and innovative world of United London FC. This is an integrated proposal which, through a suite of commercial assets (on-line, Broadcast, Match Day and Community) we will offer you opportunities for consistent and high quality **BRAND EXPOSURE AND ENGAGEMENT** WITH A KEY DEMOGRAPHIC AUDIENCE. This proposal focuses on Year 1.



### PACKAGES AVALABLE

### Headline Sponsors (2 of these)

Logo rights and category exclusivity, broadcast, bumper, banners, backdrops, marketing and event branding, access to community and databases, acknowledgement on all PR, advertising on all kit, advertising on players and club social media.

### **Club Partners (4 of these)**

Logo rights and category exclusivity

Advertising on players and club social media.





The Clubs Headline Sponsors will nominate the Clubs charity(s)

We will promote this via our Community, setting up a link to a Just Giving page and working with your charity to discuss fund raising events.



## SUMMARY

This is a fantastic opportunity for your brand because:

Positive impact to London and grass roots football

Event activation and content creation & engagement around consumer passion

Tens of thousands of weekly engagements with your brand

Employee engagement

Charitable support from United London FC to your chosen Charity

